# Nikko Koruna

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Florida, USA

## Summary

Marketing & social media wiz with a proven track record of success with 6 shipped titles & work on 14 more. Years of experience growing communities around games with the passion to help inspired projects find forever fans.

#### Work Experience

## Midwest Games – Marketing Manager

July 2024 – Present

- Led marketing strategies for games portfolio, increasing Steam Wishlist additions by 34% vs. previous quarter.
- Oversaw marketing production from internal departments and external partners to keep deliverables on track.

## **StarVaders Studios –** Marketing Manager (Freelance)

January. 2024 – July 2024

- Designed and led marketing plan for **StarVaders** resulting in 25,000 Steam Wishlist Additions in five months.
- Ran a booth at PAX East 2024, greeted and talked to fans and interviewed with press about StarVaders.
- Lead both an organic and paid influencer campaign with a six-figure budget to promote **StarVaders**.

### Elsewhere Communities - Marketing Manager (Freelance)

January 2024 July 2024

- Established social media presence and created a comprehensive marketing plan to bring Elsewhere to market.
- Led research in marketing positioning and led interviews with target audience to create player personas.

## **Astra Logical –** Marketing Contractor (Freelance)

January 2024 – July 2024

- Managed and coordinated event and festival submissions for multiple titles in Astra Logical's portfolio.
- Provided research and guidance for influencer marketing by finding, analyzing, and contacting relevant creators.

#### Astra Logical - Social Media Content Specialist

May 2023 – December 2023

- Created and grew social platforms for Astra Logical's publishing efforts, Snakebird Complete, and Star Stuff.
- Provided marketing support writing Steam page copies, editing PR drafts, and planning marketing campaigns.

### En House Studios - Social Media Manager, Lead Developer

Oct. 2017 – May 2024

Created & executed marketing strategy for indie title **GLITCHED** that resulted in 23,000+ Steam Wishlist additions, \$70,000 through Kickstarter, and 4000 Twitter followers with no starting online presence or budget.

## NetherRealm Studios - Quality Assurance Analyst

August 2022 – May 2023

Provided Quality Assurance on Mortal Kombat 1 and Mortal Kombat Onslaught (Mobile).

#### Skills & Technical Abilities

Indie marketing, community management, influencer marketing, game copywriting, video editing, social content creation, Adobe Suite, Jira, Notion, ClickUp, AirTable, Sprout Social, Trello, OBS, Kickstarter, TestRail, Steam Backend, Confluence

### **Projects**

### GLITCHED (PC) - En House Studios

Independently developed all aspects of the RPG title including programming, writing, art, and marketing.

#### Education